



## **DIRECT SALES AGENTS RECRUITMENT (CONTRACT) AT NATIONAL BANK OF COMMERCE(NBC)**

**Business Title:** Direct sales 30 positions

**Supervisor:** Business Development Manager

**Location:** Morocco Square Branch

**Contact Duration:** 6 months

### **Job Summary**

To support sales of Retail banking Liabilities products at branches to achieve agreed sales targets in line with the business objectives through proactive selling and at the same time providing excellent service.

### **Job Description**

- i. Deliver exceptional performance by identifying and meeting customer needs through selling liabilities(deposit) products.
- ii. Provide direct “hands on “sales support (quality lead generation and effective follow up) to generate and convert quality leads into sales
- iii. Participate in sales activations and campaigns to meet specific targets.
- iv. Ensure all onboarded customers are active and digitally connected.
- v. Complete account opening together with customers in line with NBC Bank policies and requirements before submitting to operations for processing.
- vi. Comply with the general NBC Operational Risk & Rigor requirements e.g. Health& Safety standard and security of premises, KYC and anti-money laundering regulations.
- vii. Carry any other related duties as assigned by the line manager.

### **Minimum Qualifications**

- i. Education – At least form four ,certificate Diploma or degree
- ii. Minimum Age – At least 18 years
- iii. Knowledge of banking products
- iv. Must be sales driven and passes excellent communication skills
- v. Team player who takes individual accountability for results
- vi. Highly organized, independently motivated worker with impeccable follow-up skills
- vii. Strong organization skills and the ability to quickly assess and prioritize

### **Requirements**

Submit physical copies of the requirements below at **NBC MOROCCO SQUARE BRANCH.**

- i. Copy of academic certificates
- ii. Copy of National ID
- iii. Copy of CV
- iv. TIN Number

**Deadline: 20<sup>th</sup> July 2025**

**Contacts: 0715802228 or 0754266077**

**E-mail [lukimbiliko.kifyasi@nbc.co.tz](mailto:lukimbiliko.kifyasi@nbc.co.tz) or [abel.hinjusun@nbc.co.tz](mailto:abel.hinjusun@nbc.co.tz)**